

# Human Capital Strategy

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## Team



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## Agenda

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Airbnb  
Culture

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## Introduction

# Airbnb

for experiences

for adventures

for work



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Airbnb began in 2008 when two designers who had space to share hosted three travelers looking for a place to stay. Now, millions of Hosts and guests have created free Airbnb accounts to enjoy each other's unique view of the world.



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## Introduction

# Airbnb



**7 million Listings World Wide**

**200 Million Active Users**

**100,000 Cities Active**

**220 Countries + Regions Active**

**4 Million Hosts**

**90 Billion in Market Capital**

**7K Employees**

“

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**Airbnb's founders had an epiphany:**  
they realized they stood for something  
more than just the home. Thus, they evolved  
the company's purpose to reflect on why it  
exists: ***to create a sense of belonging.***

Airbnb's Company Purpose

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**A design-driven company:**

One thing that still surprises me is that Brian is the only Designer-CEO in the entire Fortune 500 Companies CEO.

Airbnb's Company Purpose





Create a world where  
***anyone can belong anywhere.***

Airbnb's Company Purpose



**The company believes that everyone should be able to take the *perfect trip, including where they stay, what they do, and who they meet.***

Airbnb's Company Belief

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Target Audience

# Leisure Travelers





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Target Audience

# Budget Travelers



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Target Audience

# Young Professionals





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Target Audience

# Family Travelers





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Target Audience

# Adventure Seekers



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## Approach



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Interactivity

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Nature Mindset

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Innovation

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Adaptability

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## Game Prototype







# TOGA TREU

Commandant and Dean of Advanced Air Space Studies



# TOGA TREU

Professor of Design Management @ SCAD





*adventure*LIBS



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## What is Adventure Libs?



Airbnb travelers can experience the positive culture that employees experience and cultivate. By building this game, the culture of Airbnb is shared in an interactive, quick, and fun way.

This game also allows the thought leadership to share the individualized story that you created, just like other future users can create their adventure and

*belong anywhere!*



adventureLIBS

choose an  
*adventure*



choose an  
*adjective*

adventurous

confident

creative

productive

successful



choose a  
*location*

location  
I am in

type in

the epic plan

the epic  
unplan

APP GAME



choose a  
*location*

- |                     |                    |
|---------------------|--------------------|
| location<br>I am in | type in            |
| the epic plan       | the epic<br>unplan |

choose an  
*noun*

- |                  |                      |
|------------------|----------------------|
| Lucas<br>Theatre | Leopold's            |
| River Street     | Historical<br>Square |
| Forsyth<br>Park  | ?                    |

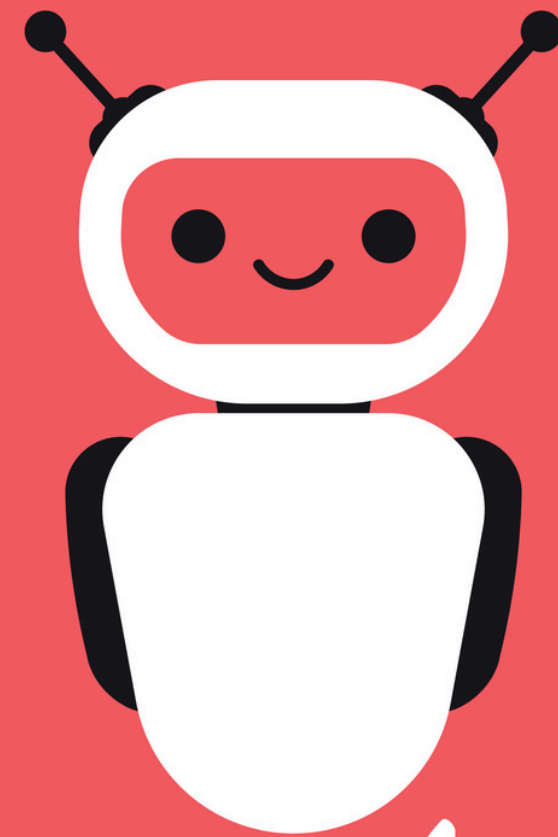
choose a  
*local celebrity*

- |                    |                   |
|--------------------|-------------------|
| Julia<br>Roberts   | Ray<br>Charles    |
| Jackie<br>Robinson | Dakota<br>Fanning |
| Ryan<br>Seacrest   | ?                 |

choose a  
*person*

- |              |                    |
|--------------|--------------------|
| hairstresser | BFF                |
| professor    | delivery<br>driver |
| Meemaw       | ?                  |

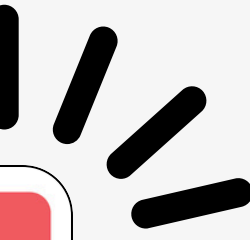
## APP GAME



Hi, I'm *Ari*

I sense that  
today is  
going to be  
an absolutely  
*productive*  
day.

I'm thrilled  
to go on an  
adventure  
with you to  
explore  
*Savannah.*





## APP GAME

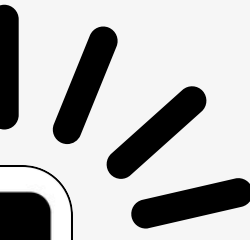
On our way  
there, let's  
discovery—  
a delightful  
scope of ice  
cream at  
*Leopold's.*

With any  
luck, our day  
might even  
include an  
unexpected  
encounter  
with  
*Jackie  
Robinson.*

Now go  
share your  
AirBNB  
adventure  
with your  
*Meemaw.*

With  
AirBNB  
you  
*belong  
anywhere!*

share →





*adventure*LIBS

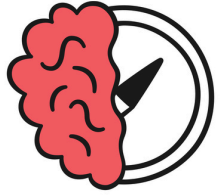





Airbnb is a design-driven company whose mission is to create a world where anyone can belong anywhere. With Airbnb, everyone should be able to take the perfect trip, including where they stay, what they do, and who they meet.


Considering the real-world relevance, feedback-rich environment, and humility and growth mindset-driven organization that Airbnb is, we have designed a quick and easy game to help users schedule their trip by integrating the company's design and theme. For example, today is a productive day: the user will go on an adventure to explore Savannah. The first stop is the famous ice cream shop Leopold's. While wandering in the city, the user may encounter Jackie Robinson since he's from the area. When the day ends, share your story with your Meemaw!


with Airbnb you  
*belong anywhere!*





choose an adventure














choose an adjective

adventurous

confident

creative

productive

successful

?

choose a location

location I am in

type in

the epic plan

the epic unplan

choose a location

location I am in

type in

the epic plan

the epic unplan

choose an noun

Lucas Theatre

Leopold's

River Street

Historical Square

Forsyth Park

?

choose a local celebrity

Julia Roberts

Ray Charles

Jackie Robinson

Dakota Fanning

Ryan Seacrest

?

choose a person

hairdresser

BFF

professor

delivery driver

Meemaw

?





Hi, I'm Ari

I sense that today is going to be an absolutely *productive* day.

I'm thrilled to go on an adventure with you to explore *Savannah.*


On our way there, let's discovery—a delightful scope of ice cream at *Leopold's.*


With any luck, our day might even include an unexpected encounter with *Jackie Robinson.*


Now go share your AirBNB adventure with your *Meemaw.*


With AirBNB you *belong anywhere!*


share →


Interactive


Nuture Mindset


Innovation


Adaptability

Leisure Travelers

Budget Travelers

Young Professionals

Adventure Seekers

Family Travelers





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## Reflections



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Overview + Selection

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Mindset Shift

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Consistency

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Iterative Design Process

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## References

01



## Reference 01

airbnb.com

02

